

A Fireside Chat with a Professional Recruiter

Current Pulse on Jobs in Project Management and What Employers are looking for in Candidates

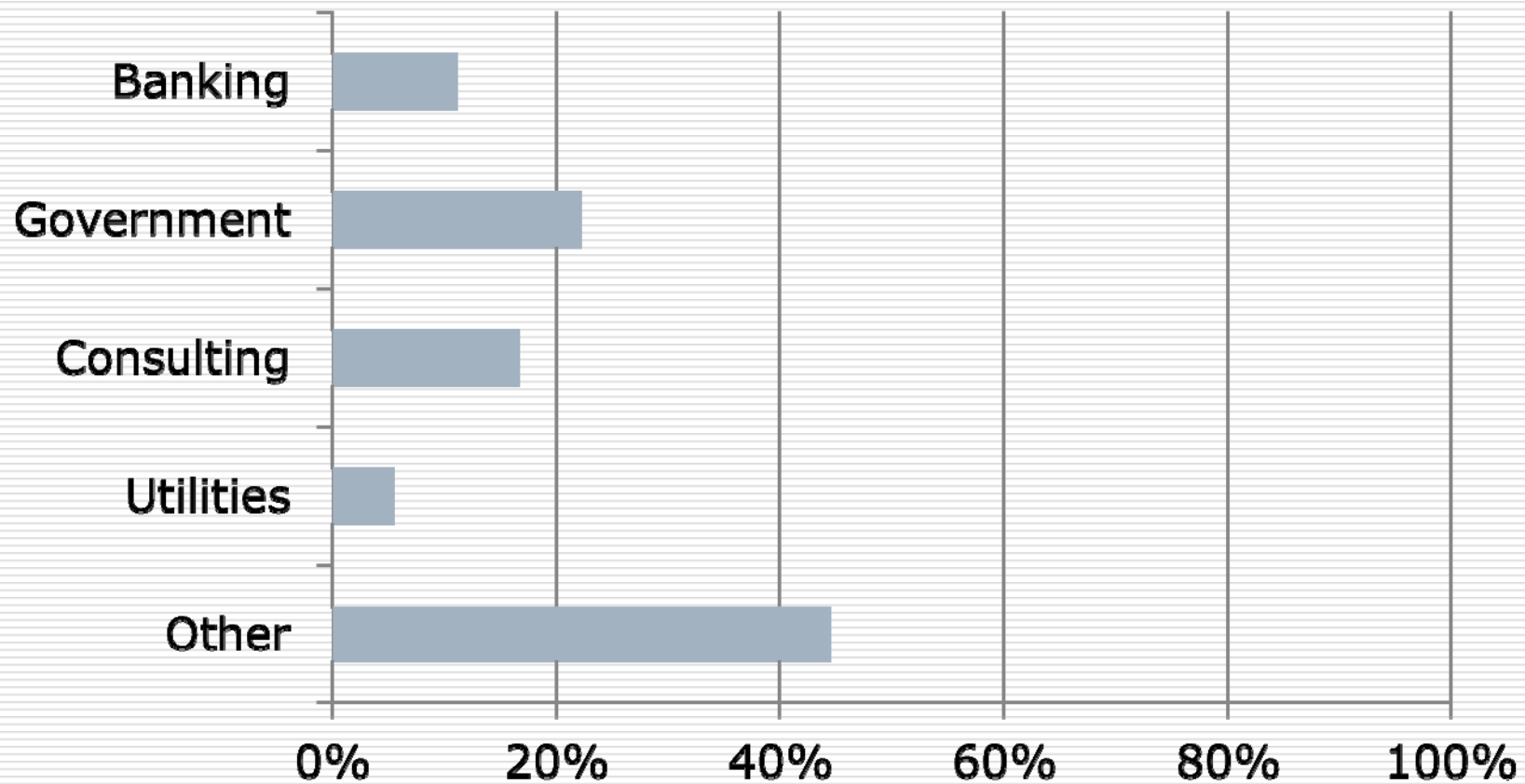
Terri Jacobson, CEO, Jacobson Staffing

Bruce Tons, VP, Rabo AgriFinance

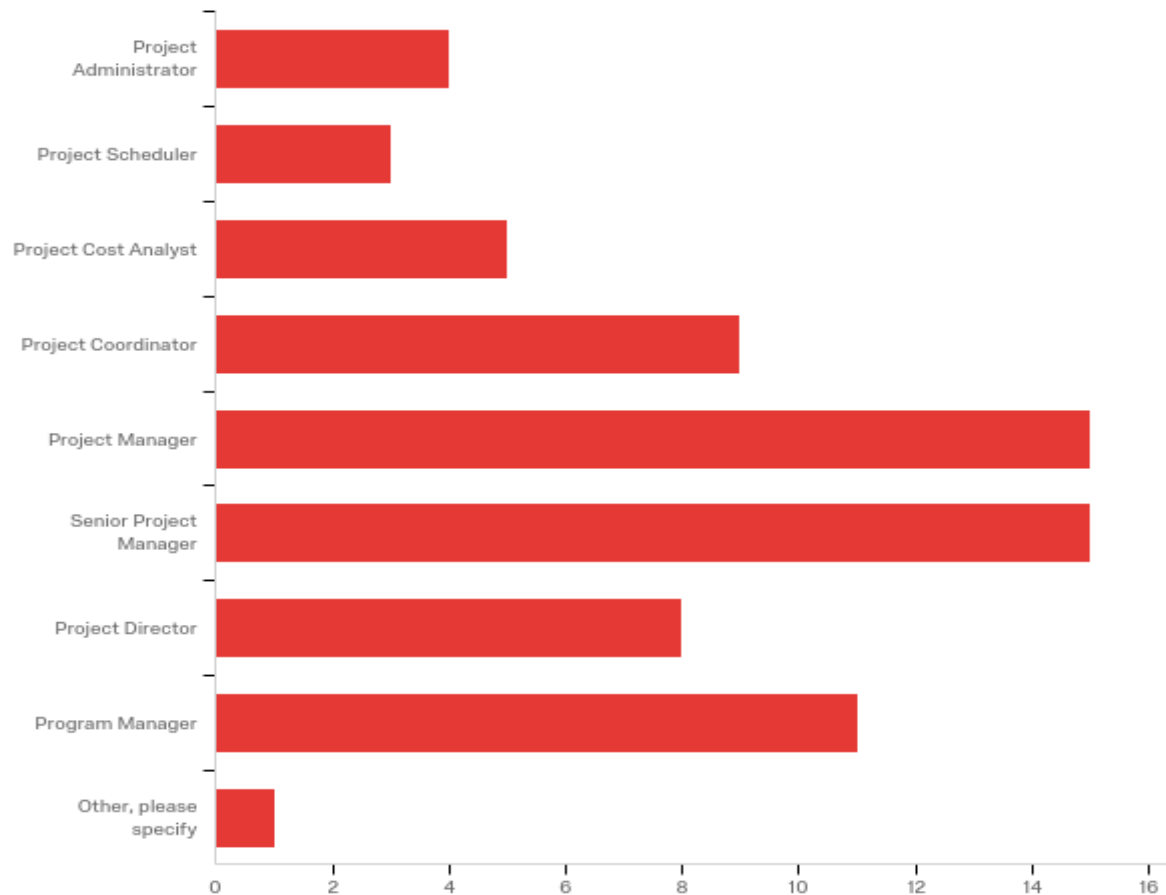
Doug Ascoli, Sr. PM, Ameren (retired)

Current Pulse on Jobs in Project Management

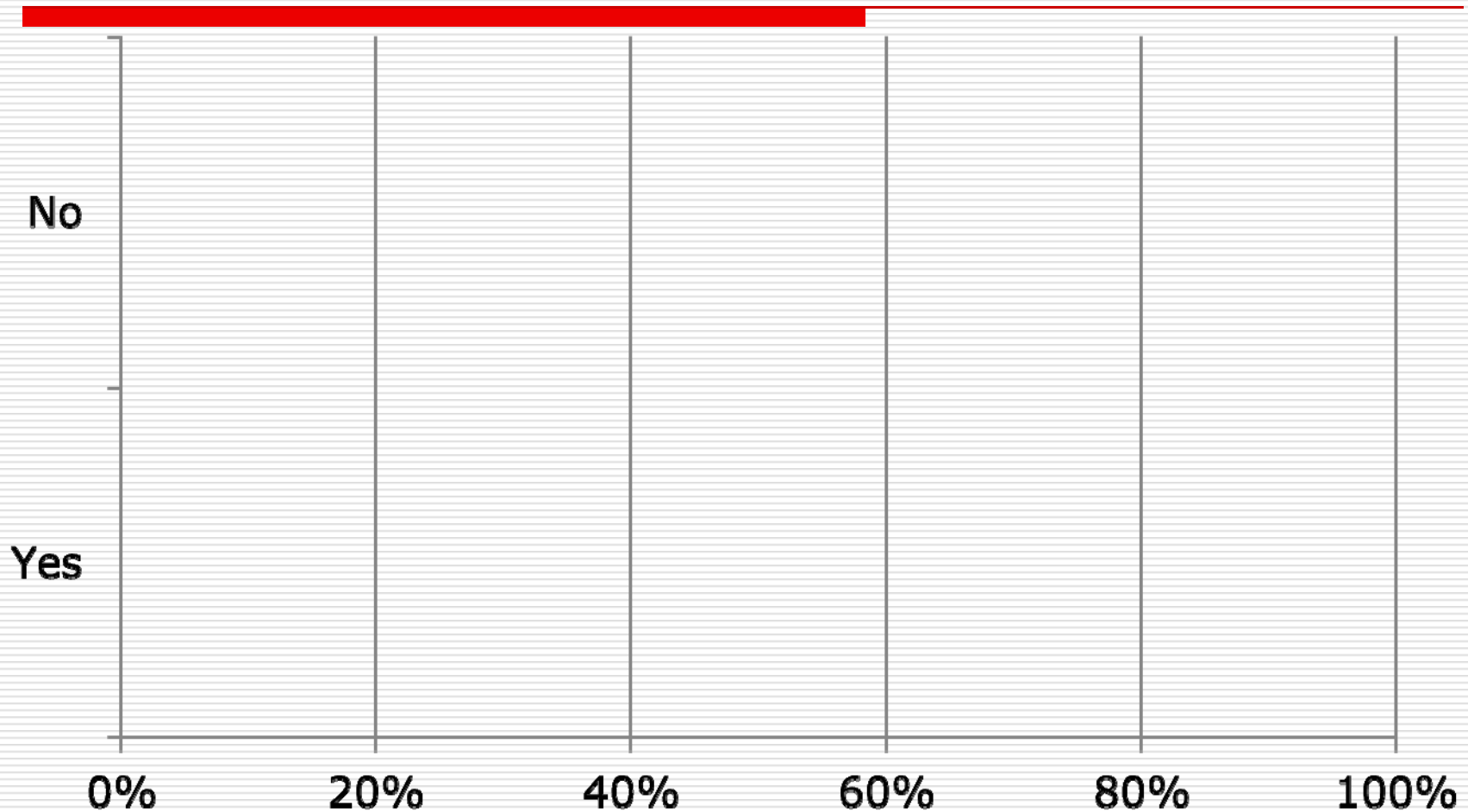
What Industry does your company do business in?



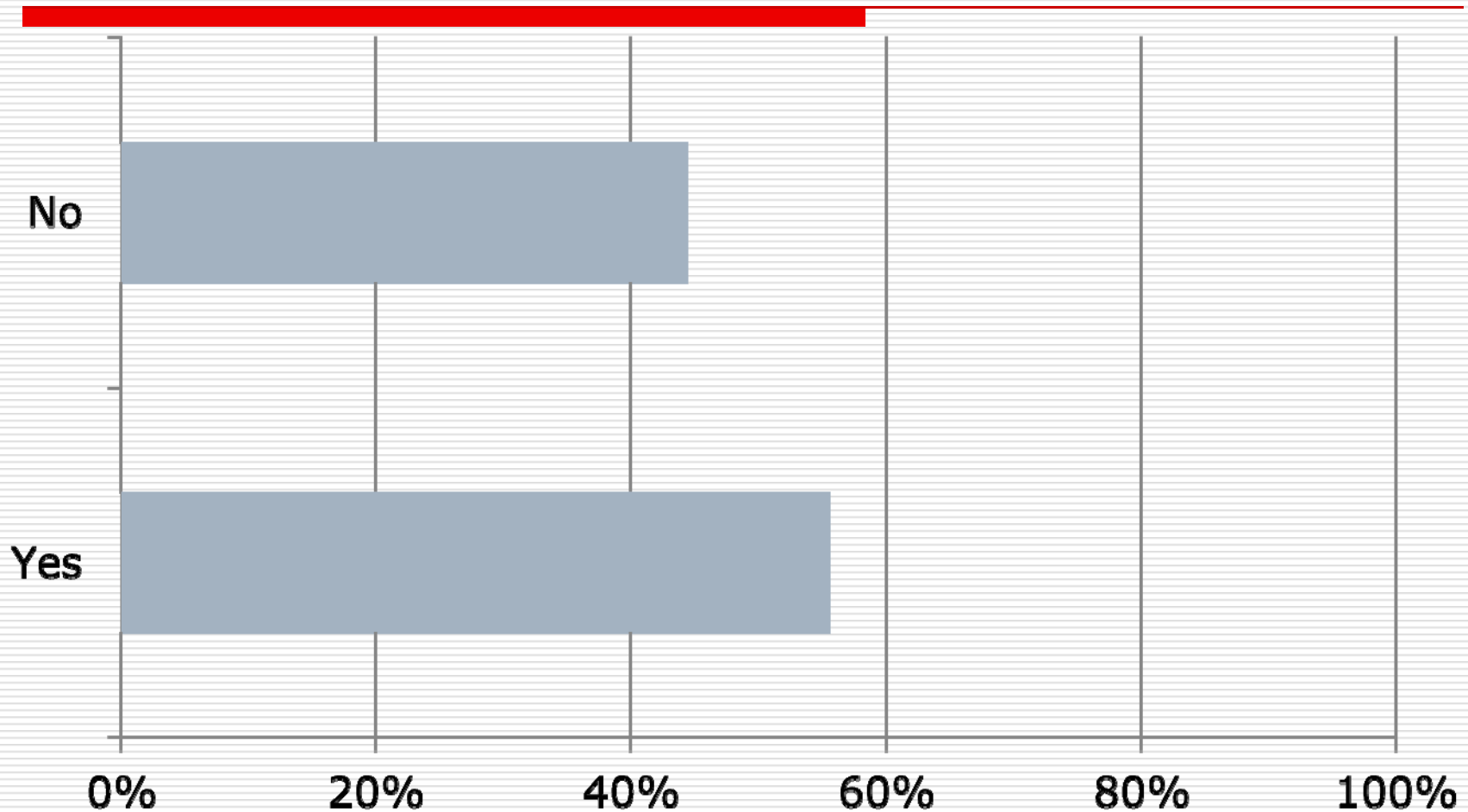
What type of project management positions does your company have?



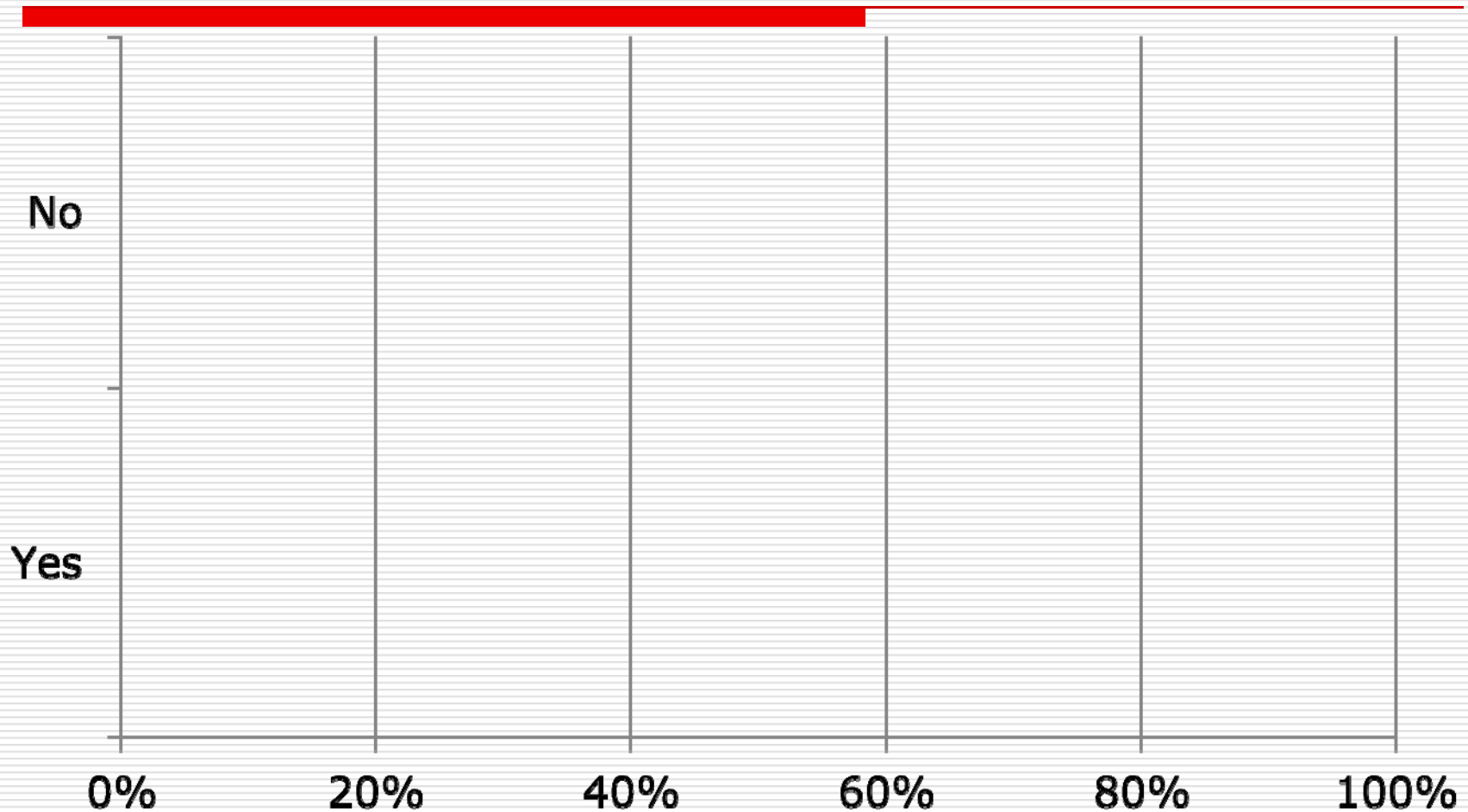
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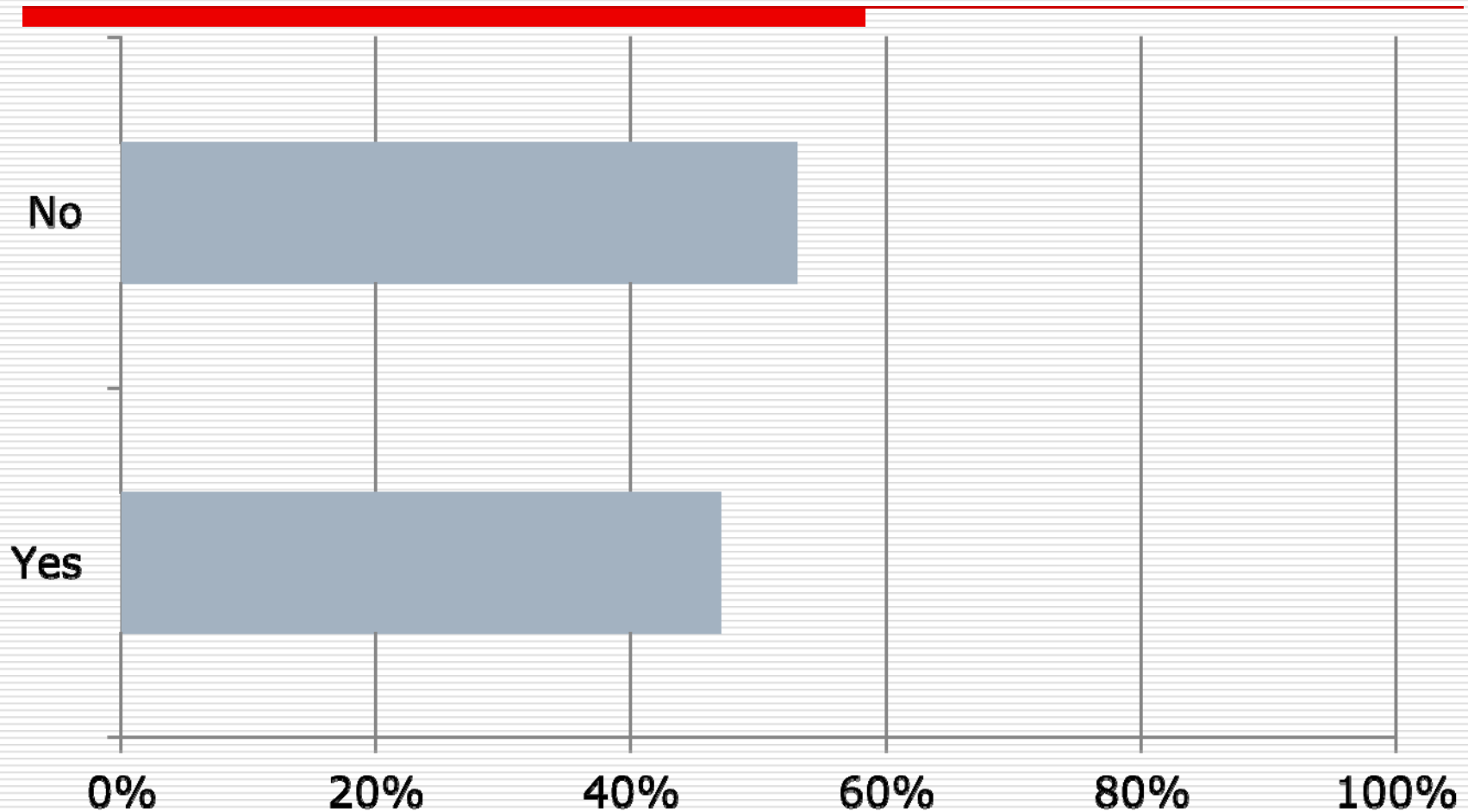
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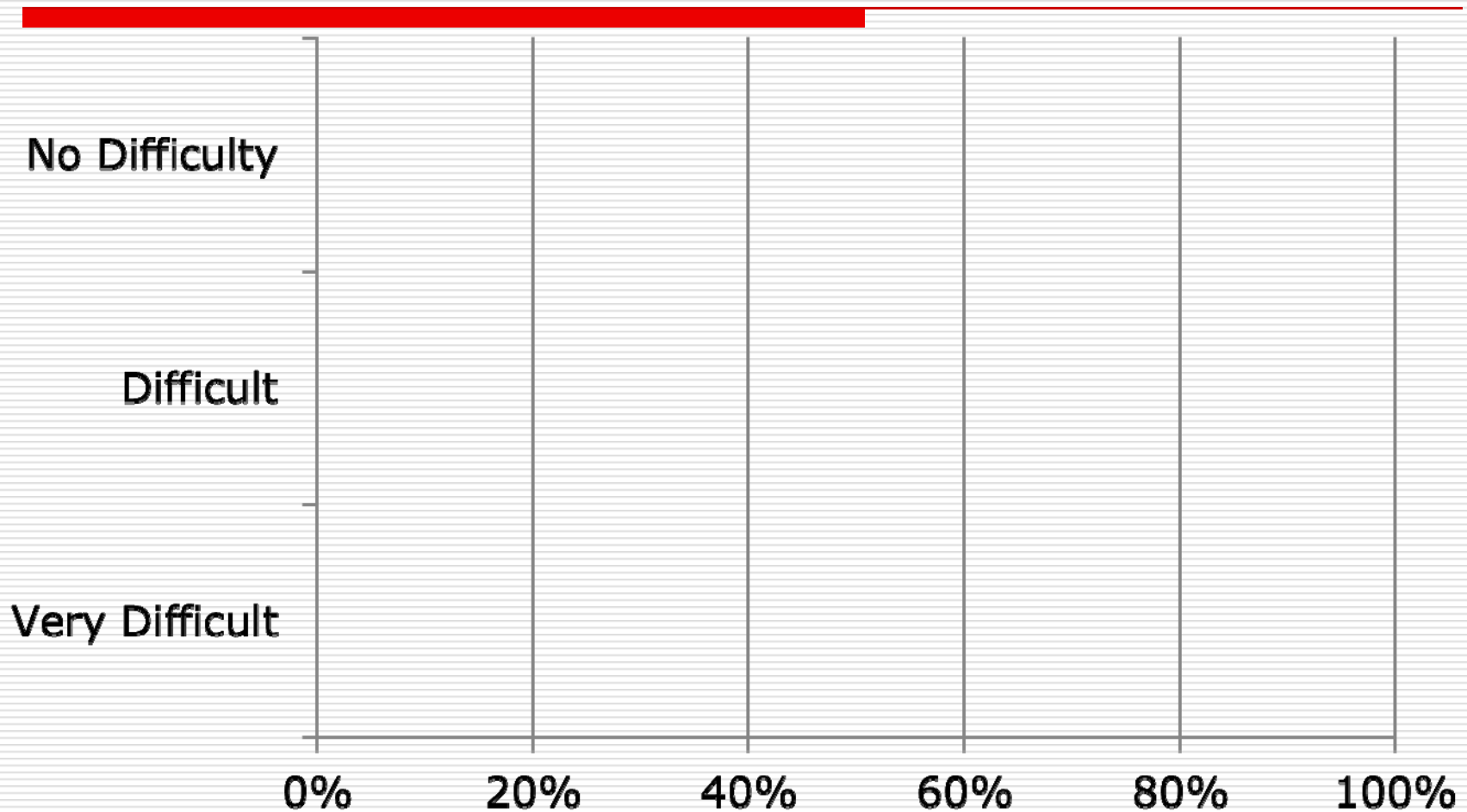
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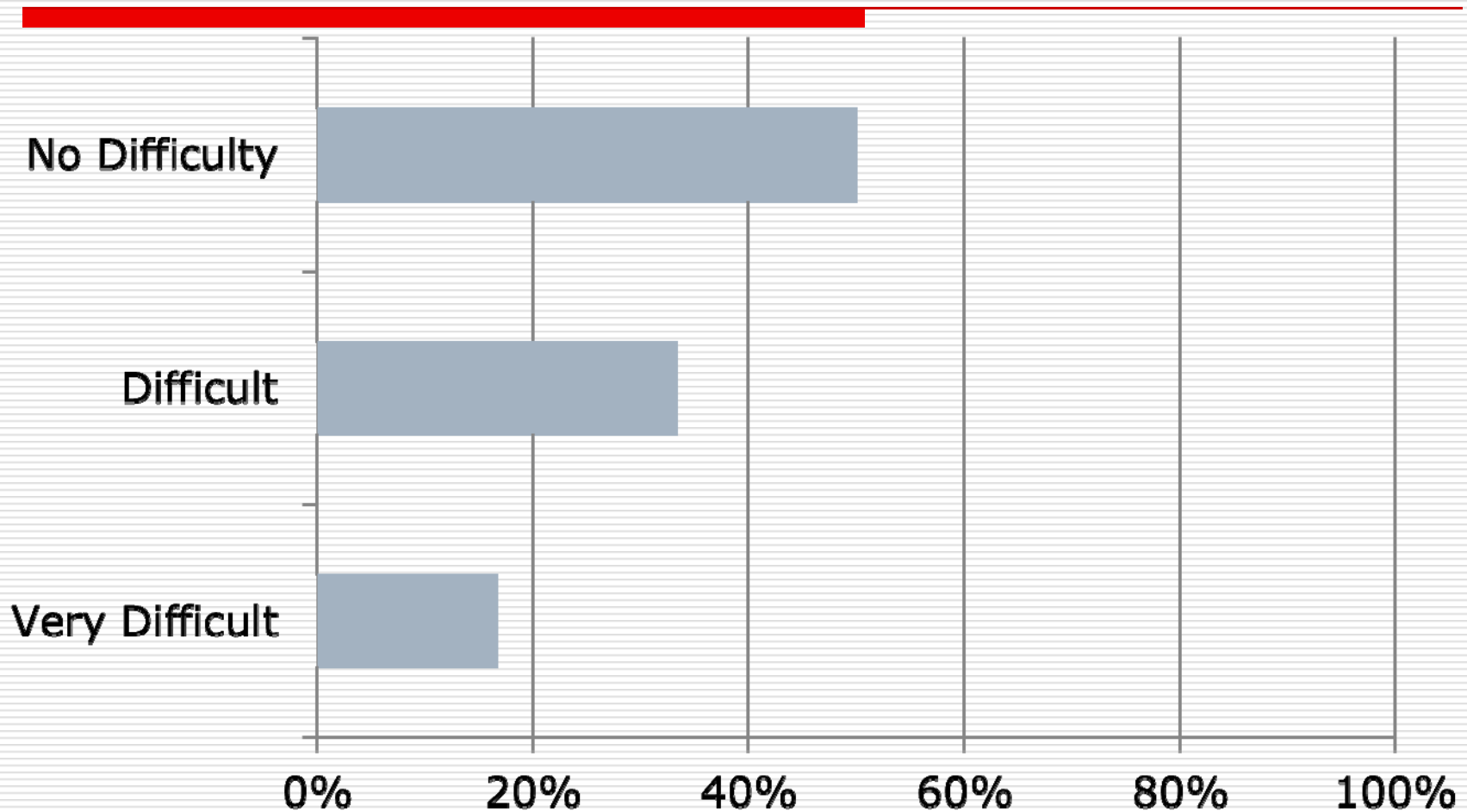
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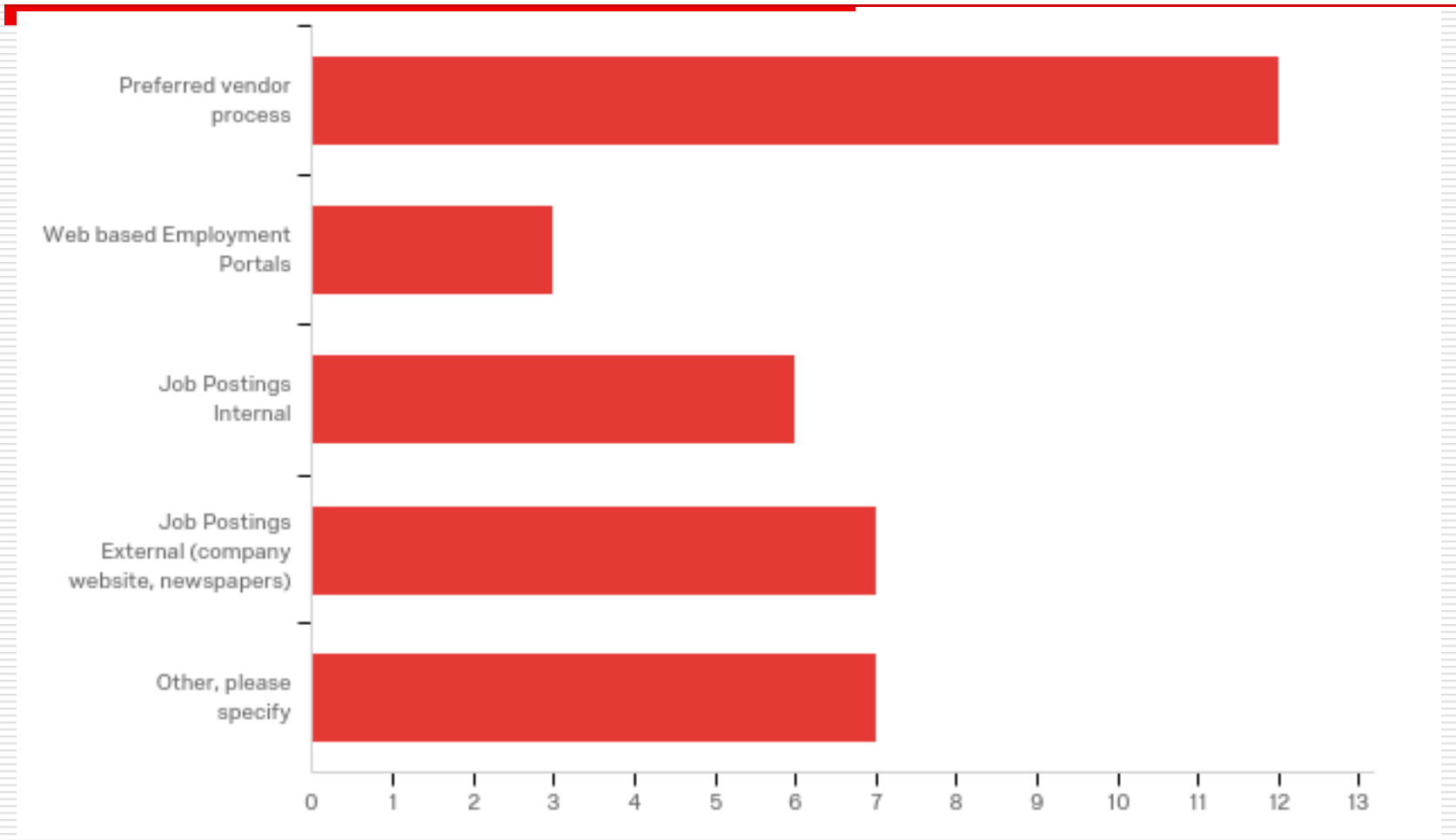
What is the % of your project managers that are corporate employees?

% Staff Project Managers (vs consultant PM's)	% of Companies
100%	
50%	
25%	
none	

What is the % of your project managers that are corporate employees?

% Staff Project Managers (vs consultant PM's)	% of Companies
100%	47
50%	33
25%	13
none	7

How do you typically find consultant PM's?



What are Employers looking for in Candidates?

Top skills that companies are looking for in Project Managers

- Soft Skills
- PMI certifications
- Methodologies
- Outcomes you drove
- Budgeting
- Management of multiple projects
- Ability to drive change/change management
- Work experience

General Discussion

- ❑ How do you make yourself more valuable for any company? Additional training? More Certifications?
- ❑ What measures the business value you bring to your job?
- ❑ Why should you have a relationship with a professional recruiter? Should we work with multiple recruiters?
- ❑ What tips can you provide for a job search?
- ❑ How do we leverage our networks – LinkedIn, friends, etc?
- ❑ From personal experience, what are the high demand growth fields?

Questions?????

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